



St. Pius Tenth Rebuilding Committee
Wednesday, January 6, 2016, 6:00 pm
Meeting Minutes

Review of Christmas Liturgies: Brian Porter & Fr. Paul

- The 4:00 Mass went extremely well. Lisa Cecere and her family attended the Mass, and she said it was great, you could see the Mass, it was clear, it was loud, and everyone sang loudly which you don't always get when you're in another room. The gym was almost full. It was a very positive experience.
- Attendance: over 900 at the 4:00 Mass, ~275 at the 6:00 Mass (considerably down from last year), ~275 at the 11:00 Mass (about the same), and ~430 at the 9:30 Christmas Day Mass (considerably up). Fr. Paul's letter may have encouraged parishioners to attend a different Mass.
- Attendance was down from last year but contributions were generous.
- Joe Barone said that people often get scared about streaming, but since Christmas Eve Mass was a good experience, the numbers should pick up for Easter.

**St. Pius Tenth
Rebuild Committee**

Tom Bowers
Lisa Cecere
Diane Connor
Ann Hynes
Bernie Iacovangelo
John Lawniczak
Jim O'Reilly
Brian Porter
Dave Rausch

Father Paul Bonacci,
Parochial Administrator
Bernard Grizard,
Diocesan Liaison
Betsy McDermott,
Facilitator

Contract with Rohn & Associates update: Bernard Grizard, Fr. Paul & Brian Porter

- At our last Committee Meeting, we went over the contract, made some revisions, and sent the contract back to Rolf Rohn.
- We received the signed contract from Rolf Rohn.
- Rev. Dan Condon, Chancellor of DOR, wanted an AIA (American Institute of Architect) form. This is a contract document/template used by architectural association. The contract went to DOR, and it is now with the Diocesan lawyer. We are still waiting on it.
- Committee had some concerns with this:
 - Cost of the lawyer.
 - Additional changes to the final contract may put us back in negotiation with Rohn and delay our process and schedule.

Hiring of an Architect: Betsy McDermott

- Eric Patchke recommended two architectural firms that DOR has worked with and have been satisfied with them.
- Fr. Paul will send out the requests for RFP. He would like to get the architect hired for the conceptual design sessions (workshops) by January 25th, so the architect can participate in the design process.
- Committee agreed on having guidelines when hiring an architect: in the RFP response, an estimate charge by an architect should be \$15-\$25K; it should not exceed \$40-\$50K; otherwise, it is too much for what they are doing.

Parish Fundraising Experiences: Patrick Vogt

- Patrick Vogt is the Finance Director of St. Joseph's, St. Jerome, and Holy Spirit in Penfield.
- Pat has done fundraising campaigns in-house and with an outside firm. He shared his experiences with the Committee:
 - St. Joseph's first capital campaign they did on their own, and they did not reach their goal. They also had 14 people on staff that could help with the in-house campaign while maintaining the daily activities of the parish but found it difficult because of the enormous work involved in a campaign.



- For St. Joseph's second capital campaign, they interviewed 3 companies and chose Kearns & Associates. They brought in more than their goal. At \$1.9M, Kearns charged them a flat fee of \$60K. If they did it in-house, they would have left a lot of money on the table not knowing what they were doing.
- With St. Jerome, they went right to Kearns. Their goal was \$1.2M, and they achieved \$1.6M. They wouldn't have come close to \$1.6M if they did the campaign on their own.
- Pat highly recommended using an outside firm. His concerns on doing it in-house:
 - We would need a lot of volunteers to do the campaign in-house.
 - Our staff is not large enough to handle the work that is needed for the campaign. We would need 4-6 staff people to work on the campaign full time. This would take away from their jobs 6-8 weeks initially, 3-4 months total.
 - It would be hard to maintain the structure over the long haul.
 - Even though there is software specifically designed for capital campaign, it is not possible to know everything about running a campaign. An example he provided was using Turbo Tax software where it walks you through the process with questions vs. using a Tax Accountant who has the knowledge, experience, and expertise.
- Pat stated some advantages to using an outside firm:
 - The cost of using our staff would be about 50% of what a firm could charge.
 - The process is the same no matter how much you are raising.
 - We will still need some volunteers in-house. Ask for preparation training for the volunteers.
- Many people choose to pay their donations over time but it is best to set up automatic withdrawals (possibly through SPXFCU). The further you extend it out, the more people are apt to give a higher amount.
- Memorials were also incorporated in their capital campaigns – organ pipes, stained glass windows, plaques, and giving trees.
- Three possible firms to use: CCS NY (did last two capital campaigns for the Diocese), Cathedral Corporation (formerly Cunneen, which specializes in on-going giving), and Kearns & Associates.

Finance Subcommittee update: Lisa Cecere

- Lisa is still working with Jamie Ott on reallocating some of the funds in various categories on the final report for the Parish Center.
- For Christmas Eve Mass, smart boards in the gym & classrooms were going to be used. Insurance covered the big screen in the gym, and 5 out of the 8 smart boards did not have HDMI, so Joe Barone donated 5 new 55" flatscreen TVs. They will be stored and used for future Masses in the school.

Communications Subcommittee update: John Lawniczak & Tom Bowers

- Tom Bowers said that someone contacted the parish from Philadelphia, and he was very impressed with our rebuild efforts and wants to make a sizeable contribution.
- We need to educate the parishioners on liturgical designer & architect; may include a bio on Rolf Rohn in the bulletin and/or flyer. We are building a "Catholic" Church following the Living Stones document and explain the connection between Msgr. Moroney & Rolf Rohn.
- Fr. Paul will start communicating to the parishioners from the pulpit again.

Whole Campus Subcommittee update: Jim O'Reilly

- Jim handed out an updated spreadsheet on the whole campus.